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# **ERP Buyer’s Checklist — 10 Questions to Ask Before Signing with a Vendor**

Choosing the **best ERP services in Pakistan** isn’t just about shiny features. The right questions save you from hidden costs, poor support, and endless delays. Use this checklist during vendor demos.

### **✅ Business Fit**

* Does the ERP offer **industry-specific modules** (e.g., textile, retail, F&B)?
* Can it scale as my business grows (from SME to enterprise)?

### **✅ Features & Modules**

* Which **ERP modules Pakistan** are included in the base package (finance, HR, inventory, CRM, POS)?
* Can we add or remove modules later without major costs?

### **✅ Deployment & Integrations**

* What **ERP deployment options in Pakistan** do you support (cloud, on-prem, hybrid)?
* Does it integrate with **FBR, banking, ecommerce, and payroll** systems?

### **✅ Customization & Ease of Use**

* How much **customization** is possible, and at what cost?
* Is the interface user-friendly for non-technical staff?

### **✅ Pricing & Total Cost of Ownership**

* What’s the **ERP cost in Pakistan** (licenses, implementation, support)?
* Are there hidden fees for updates, training, or additional users?

### **✅ Support & SLA**

* What does your **ERP support & SLA in Pakistan** cover (hours, response times, escalation)?
* Do you offer training sessions for staff, both onsite and online?

### **✅ Security & Compliance**

* Where is my business data stored (Pakistan vs international servers)?
* Do you provide encryption, backups, and ISO-certified compliance?

👉 **Pro Tip:** Print this checklist and bring it to every demo. If a vendor hesitates to answer clearly, that’s a red flag.